

## EVERGEN Infrastructure Corp.

### CORPORATE PRESENTATION MAY 2024 TSXV: EVGN OTCQX: EVGIF

## **Q1 2024 FINANCIAL RESULTS**

		Three mo	nths endec	
	Mar 31,	Mar 31,	\$	%
	2024	2023	Change	Change
FINANCIAL				
Revenue	3,227	1,683	1,544	92
Net loss	(1,326)	(996)	(330)	33
Net loss per share (\$), basic and diluted	(0.10)	(0.07)	(0.03)	43
EBITDA (1)	217	(188)	405	(216)
Adjusted EBITDA (1)	654	18	636	3,535
Total assets	94,241	88,216	6,025	7
Total long-term liabilities	30,255	18,749	11,506	61
Cash and cash equivalents	717	5,814	(5,097)	(88)
Working capital surplus (deficit) <sup>(1)</sup>	(1,064)	1,143	(2,207)	(193)
COMMON SHARES (thousands)				
Outstanding, end of period	13,918	13,845	73	1
Weighted average – basic & diluted	13,905	13,820	85	1
OPERATING				
RNG (gigajoules)	35,440	8,866	26,574	300
Incoming organic feedstock (tonnes)	17,986	17,902	84	-
Organic compost and soil sales (yards)	2,179	894	1,285	144
Electricity (MWh)	851	810	41	5

Footnotes:

1. Please refer to "Non-GAAP Measures" in our MD&A for the three months ended March 31, 2024

01 2024:

Revenues increased 92% due to record RNG production in Ql' 24 and associated carbon credits sold.

Net loss increased primarily due to a gain on contingent consideration recognized in Ql'23.

Adjusted EBITDA increased relative to Q1'23 primarily due to an increase in revenues partially offset by an increase in direct operating costs associated with increased production.



# **REASONS TO INVEST IN EVERGEN**



Footnotes

FVB and GRTC Phase 1 have been funded and built. PCR RNG expansion has secured an incremental \$26.5m in funding (\$16m of debt and \$10.5m of conditionally repayable grant) plus ~\$5-6m has been spent to date.

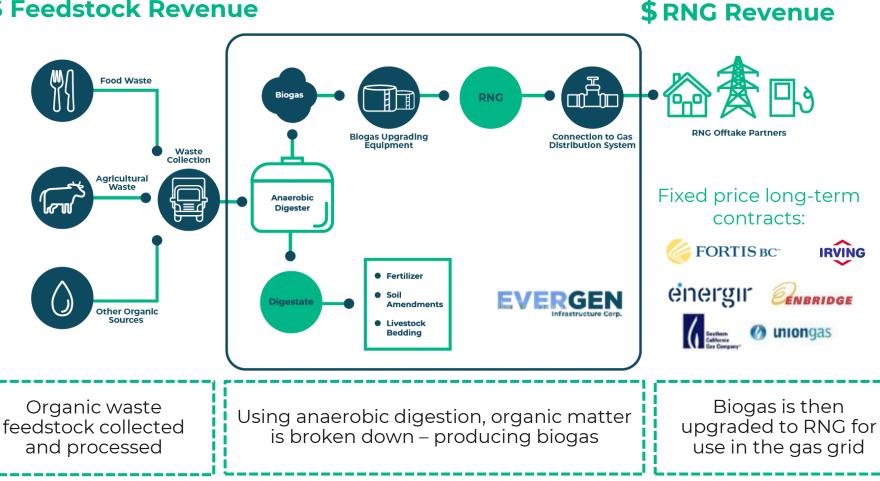
**TSXV: EVGN** 

EVERCEN

## **RNG INFRASTRUCTURE** WHAT WE DO

### **Creating RNG from Organic Waste**

### **\$** Feedstock Revenue



EVERCEN

# **CANADA'S RNG PLATFORM**



#### **TSXV: EVGN**

EVERGEN

# OUR OFFTAKE ADVANTAGE

## Up to 480,000GJ contracted on a long-term basis generating a base case of ~\$12 million in annual RNG revenue

Long term offtakes in place or underway with Fortis BC underpinning robust project economics. Ability to contract up to \$45/GJ in Canada and \$60/GJ in the US market.



Footnotes

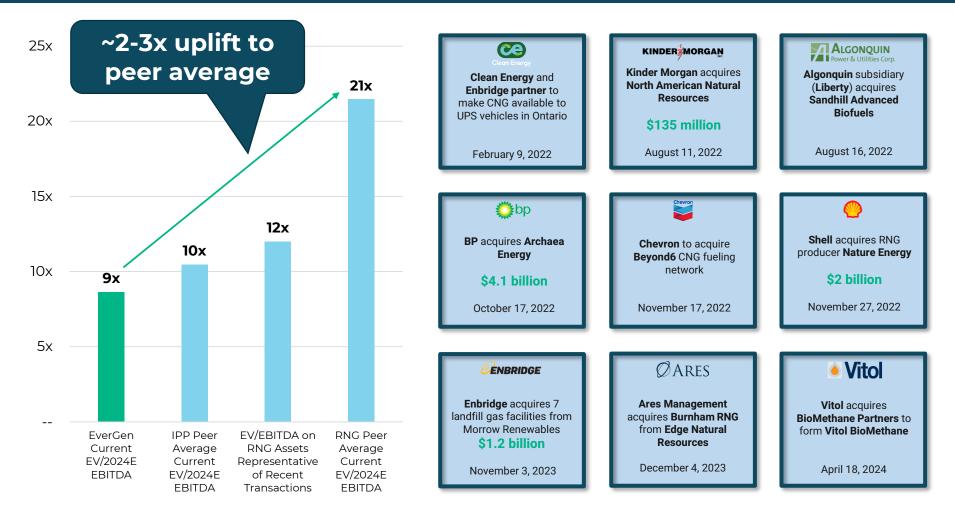
Contract details not yet finalized

Contract being renegotiated as part of FID



EVERCEN

### CATALYST RICH RE-RATE OPPORTUNITY CONTINUED CONSOLIDATION BY UTILITIES & OIL MAJORS

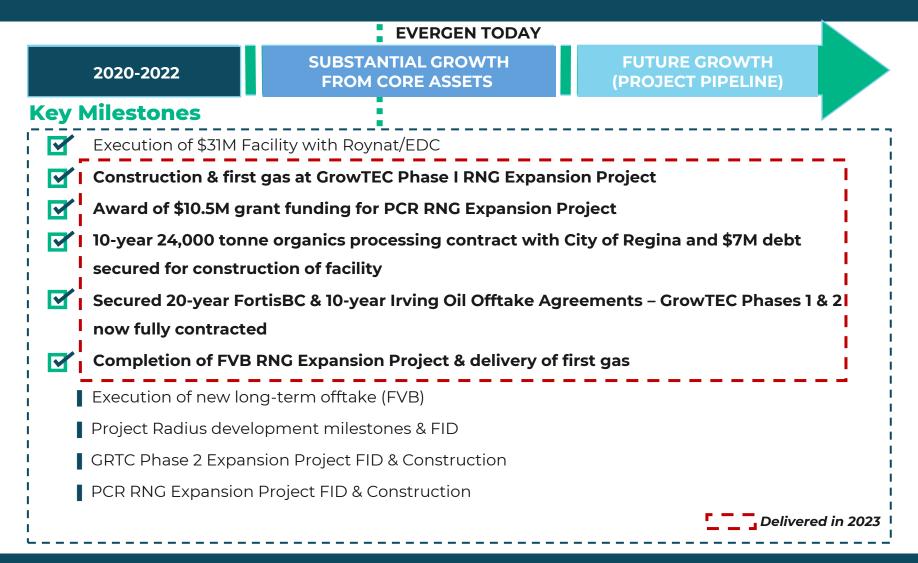


Source: Desjardins Capital Markets, FactSet, as at May 13, 2024; analyst research



EVERGEN

### NEAR-TERM MILESTONES & CATALYSTS DRIVING EBITDA GROWTH





## RNG FACILITIES CORE OPERATING

### Fraser Valley Biogas ("FVB") Phase 1 Abbotsford, BC



CAPACITY: RNG: ~80,000 GJ/year

**EBITDA**: ~\$0.5M

### SUMMARY:

- Processes ~50,000 tonnes of agriculture and ICI waste
- Interim FortisBC Offtake in place for current volumes (long-term offtake being finalized)
- Revenue mix: 1) RNG 2) tip fees

### Fraser Valley Biogas ("FVB") Phase 2 Abbotsford, BC



CAPACITY:	RNG: ~160,000 GJ/year
EBITDA:	~\$5M
SUMMARY:	

- Processes ~50-100,000 tonnes of agriculture and ICI waste
- Phase 2 Commissioning & First Gas Delivered in December 2023
- Expansion fully funded and on budget (~\$13M)
- Initial expectations are that the facility will exceed ~160,000 GJ/year when fully ramped-up



## RNG FACILITIES CORE EXPANSIONS

### GrowTEC ("GRTC") Phase 1 (67% owned) Lethbridge, AB



CAPACITY: RNG: ~70,000 GJ/year

### SUMMARY:

- Processes 20,000 tonnes of agriculture and ICI waste
- RNG Expansion completed and First Gas achieved in July 2023
- Offtake is fully contracted for Phase 1 volumes between FortisBC (20-year) & Irving Oil (10-year)
- Revenue mix: 1) RNG 2) tip fees 3) Electricity

### GrowTEC ("GRTC") Phase 2 (67% owned) Lethbridge, AB



CAPACITY:	RNG: ~140,000 GJ/year
EBITDA:	~\$4M

- Processes 40,000 tonnes of agriculture and ICI
  - Processes 40,000 tonnes of agriculture and ICI waste
  - Offtake is fully contracted for Phase 2 volumes between FortisBC (20-year) & Irving Oil (10-year)
- Phase 2 in development with commercial final investment decision ("**FID**") expected in mid 2024
- Phase 2 First Gas expected in 2025/2026



### **TSXV: EVGN**

## ORGANICS PROCESSING FACILITIES CORE OPERATING



\*Formerly Net Zero Waste Abbotsford

### Pacific Coast Renewables ("PCR")\* Abbotsford, BC

**CAPACITY:** ~40,000 tonnes/year Historical avg tipping fee of \$80/tonne

### SUMMARY:

- Long term contracts with 3 key municipalities: Abbotsford, Coquitlam, Chilliwack
- 20-year Fortis BC offtake for RNG Expansion Project
- Awarded \$10.5M from Government of Canada's Clean Fuels Fund
- RNG expansion commercial FID expected in mid 2024



Prairie Sky Organics ("PSO") Regina, SK

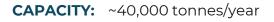
**CAPACITY:** ~24,000 tonnes/year

### **SUMMARY:**

- 10-yr Agreement secured with City of Regina
- \$7M debt facility secured
- Operating at temporary site at landfill as permanent sites are being evaluated



Sea to Sky Soils ("SSS") Pemberton, BC



### **SUMMARY:**

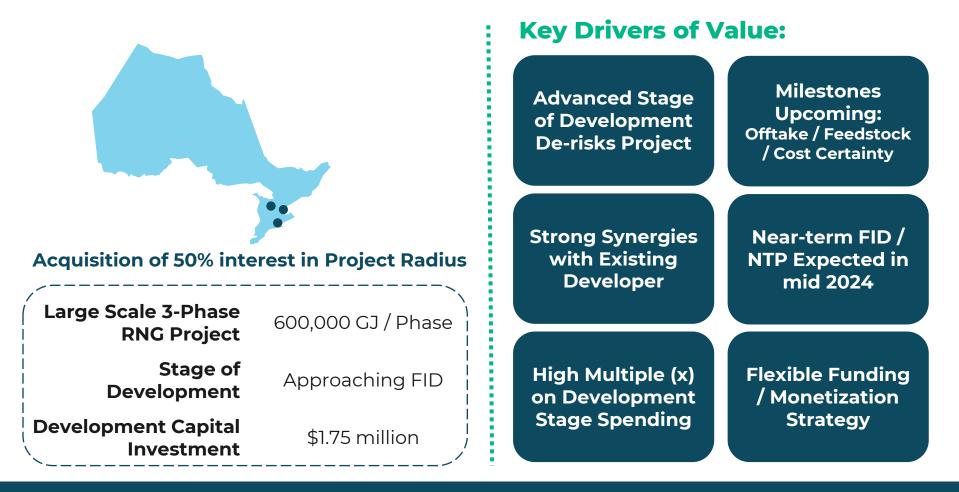
- Strategic importance for feedstock intake to ensure BC facilities collectively always have capacity to accept waste
- Partnership with Lil'wat First Nation
- Majority First Nation workforce



### **TSXV: EVGN**

### DEVELOPMENT PIPELINE ECONOMICS PROJECT RADIUS AS A MODEL FOR GROWTH

**EverGen Value Proposition:** providing RNG focused capital, execution and operational expertise to project developers = results in near-term opportunity to create value significantly exceeding investment spending

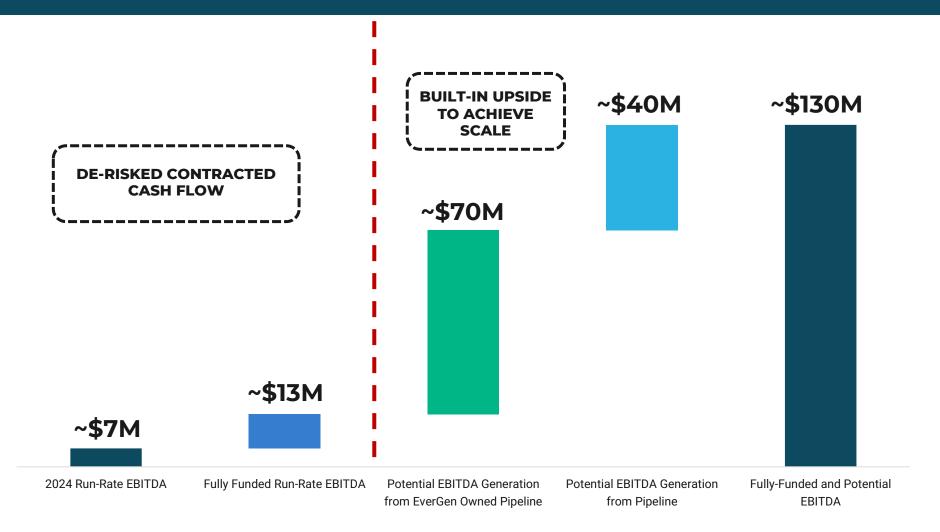


### **TSXV: EVGN**

EVERCEN

## **NEAR-TERM EBITDA GROWTH**

PATHWAY TO \$100M+ EBITDA & 4M GJ OF RNG PRODUCTION THROUGH FULLY-FUNDED PORTFOLIO AND PIPELINE PROJECTS

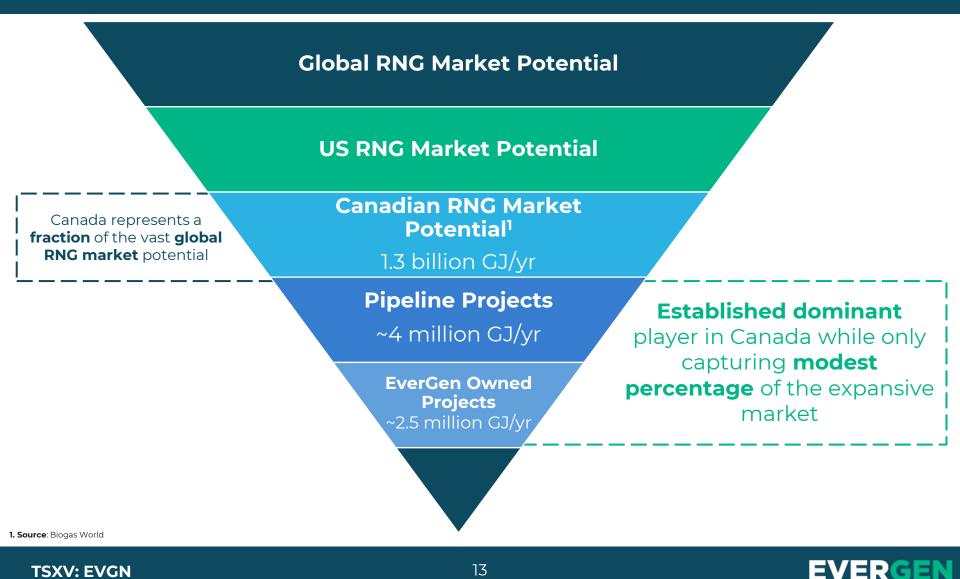


12

**TSXV: EVGN** 



## THE EVERGEN GROWTH PROFILE DELIVERING ON OUR RNG CONSOLIDATION STRATEGY





# **COMPANY SNAPSHOT**

Shares Outstanding <sup>(1)</sup> : <b>~13.9 M</b>					
(Market Cap <sup>(2)</sup> : <b>~\$28.6 M</b>	<b>Tight capital structure</b> with majority institutional ownership				
(Cash Position <sup>(3)</sup> : <b>~\$0.7 M</b>	<b>Well financed</b> to deliver on pipeline projects				
(Debt <sup>(3)</sup> : <b>~\$18.7 M</b>	<b>Strong management</b> buy-in to align key Board & Leadership				
Board & Management Ownership: ~9%	Team				
Capital Capital Contractor Ventum Financial Median Analyst Target Price <sup>4</sup> : \$4.00 Return to target <sup>4</sup> : ~95%					

#### Footnotes

1. Common shares outstanding as at Q1 2024 Financial Statements

2. Market Capitalization based on share price as at May 13, 2024 of \$2.05

3. Cash Position and Debt as disclosed in Q1 2024 Financial Statements

4. Target price median based on latest analyst research from Ventum Financial, RBC, Desjardins, and Clarus. EverGen does not independently guarantee or confirm analyst targets, which are subject to the assumptions and risks set out in the applicable reports. Return to target based on closing share price as at May 13, 2024 of \$2.05

**EVERGEN** 

14

# **DELIVERING ON ESG VALUES**

### ENVIRONMENTAL



### SOCIAL



**\$60 million** Invested in global energy infrastructure



+46 Permanent green jobs created since 2020



75% Indigenous workforce at Sea to Sky Soils site

### GOVERNANCE



Of board members are independent



**40%** Of board members women



Source: 2023 EverGen Data

**TSXV: EVGN** 



# APPENDIX

# LEADERSHIP TEAM

# BEST-IN-CLASS MANAGEMENT TEAM ALIGNED TO CREATE SHAREHOLDER VALUE



### Ford Nicholson, Executive Chair

- 30+ years investing and providing executive management to multiple international projects.
- President and Founder of Kepis & Pobe Financial Group.
  Former deputy chairman of InterOil Corporation, a fully
- I of mer deputy charman of mercor corporation, a rong integrated company developing LNG for Asian markets.
   Co-founded and served on the Board of numerous
- Co-rounded and served on the Board of numerous energy companies and is an active global player in the private equity space.



#### Mischa Zajtmann, President and CEO

- 15+ years of experience in the natural resources and energy space.
- Experienced company builder as a partner at Kepis & Pope Financial Group, General Counsel at Oxygen Capital.
- Corporate securities lawyer at Blake, Cassels & Graydon, focused on corporate securities transactions, including M&A and corporate finance.



#### Jamie Betts, COO

- Professional engineer with 35+ years in multinational energy and waste management companies.
- Demonstrated track record in project execution, process implementation, safety optimization, and environmental, operations and maintenance performance expertise.



### Sean Hennessy, CFO

- Chartered accountant with 15+ years in finance and accounting with global energy infrastructure companies.
- Proven track record of success working within public and private equity portfolio companies realizing platform synergies with his strong business acumen, analytical skills and a focus on accretive growth.

#### Natasha Monk, Tax & Accounting Advisor



- CPA with 12+ years of accounting, financial reporting, and tax experience working with EverGen since its inception.
- Experienced in both public practice and industry as a partner with Affirm LLP.

#### Edwin Berkhof, VP of Technical Services



 10+ years of experience in operations, engineering, construction, and commissioning of waste treatment technologies.

Successfully commissioned and handled over 10 mechanical and biological projects.

#### Jeremy So, Director of Corporate & Business Development



- 5+ years of experience in corporate finance & growth.
- Track record of excellence & execution in investment banking advisory at HSBC, RBCCM, and Rothschild & Co. with a focus on M&A and Project Finance.

















# **BOARD OF DIRECTORS**



#### Ford Nicholson, Executive Chair

- 30+ years investing and providing executive management to multiple international projects.
- President and Founder of Kepis & Pobe Financial Group.
- Former deputy chairman of InterOil Corporation, a fully integrated company developing LNG for Asian markets.
- Co-founded and served on the Board of numerous energy companies and is an active global player in the private equity space.



#### Mary Hemmingsen, Board of Directors

- 30+ years of energy, infrastructure and cleantech experience in business/market development.
- Currently services on a number of publicly listed and private company boards in the energy, energy services and infrastructure sector including Itron, InstarAGF, the Crossing Group of Companies and Graham Construction.



### Jon Ozturgut, Board of Directors

- 35+ years of experience in global multi-billion dollar investments in exploration, development and production.
  - Managing Principal at ONS Superior Energy Outcomes since 2016.
  - Former Chief Commercial Officer of InterOil and former Senior VP at Woodside Petroleum.



#### Djenane Cameron, Board of Directors

- 20+ years of experience guiding investment decisions at various investment management institutions.
- Chief Investment Officer at Reddick Wellington Investments since 2019.
- Former Head of M&A at Lynx Equity Investment, Managing Director of JovFunds Inc, and VP of EdgeStone Capital Partners.

EVERGEN



#### Mischa Zajtmann, Board of Directors

- 15+ years of experience in the natural resources and energy space.
- Experienced company builder as a partner at Kepis & Pope Financial Group, General Counsel at Oxygen Capital.
- Corporate securities lawyer at Blake, Cassels & Graydon, focused on corporate securities transactions, including M&A and corporate finance.





## FRASER VALLEY BIOGAS INVESTMENT RATIONALE



### **INVESTMENT APPROACH**

- Brownfield acquisition
- 2 In-house RNG expansion
- 3 Renegotiate offtake agreement
- De-risk asset for favourable cost of capital
- Templated approach for platform scale

### **PROJECT ECONOMICS**



- Total investment: ~\$25M
- 2 Run-Rate EBITDA: ~\$5M

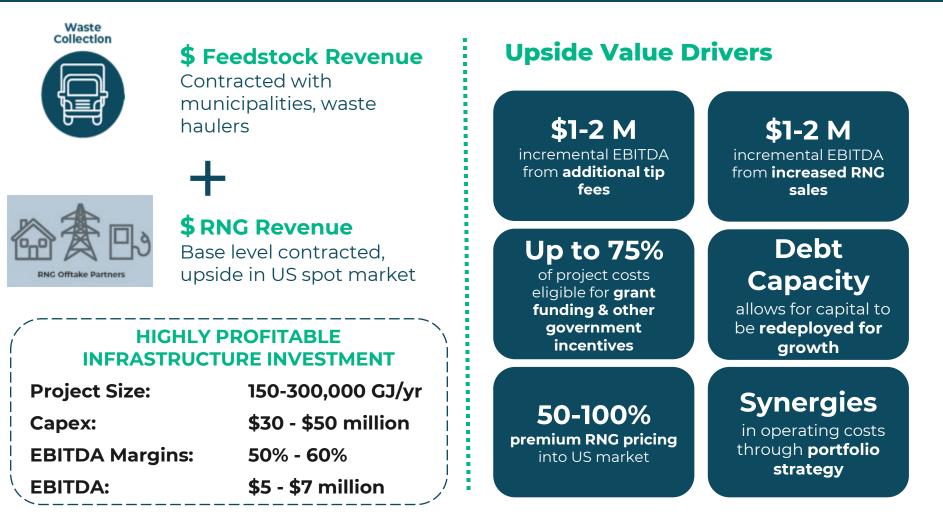




### **TSXV: EVGN**

5

## TYPICAL PROJECT ECONOMICS LOW RISK RENEWABLE INFRASTRUCTURE



EVERGEN

### **TSXV: EVGN**

### **RNG REVOLUTION** FUELING A GREENER FUTURE WITH RENEWABLE NATURAL GAS

# RNG

a renewable energy source because it is produced from waste materials that would otherwise release harmful methane emissions into the atmosphere.

### RNG differs to other forms of clean energy on several dimensions



### Strong macro tailwinds driving the RNG sector for years to come

Natural Resource Canada	June 21, 2021 - NRCan announces \$1.5 billion Clean Fuels Fund to grow clean fuels market in Canada				
Inflation Reduction Act	August 16, 2022 - Biden signs Inflation Reduction Act to spend \$369 billion on energy & climate projects including biogas projects				
Government of Canada	<u>2024E</u> - Clean Fuel Regulations aimed at reducing GHG emissions by speeding up the transition to clean fuels				

# **BENEFITS OF RNG**

CARBON-NEGATIVE ENERGY GENERATION	By diverting organic waste from landfills and anaerobically digesting it to produce RNG, we effectively reduce the amount of waste that decomposes and releases GHG emissions into the atmosphere. Essentially, this process removes more GHG emissions than it produces.
WASTE MANAGEMENT	Instead of allowing organic waste to decompose in landfills, the waste is diverted from landfills to be used in the production of RNG. This process contributes to the circular economy by seeing waste as a resource for energy production.
JO IMPROVED AIR QUALITY	Replacing traditional fossil fuels with RNG helps reduce emissions of harmful pollutants – this transition leads to improved air quality, particularly in areas with high vehicle or industrial emissions.
AGRICULTURAL BENEFITS	A by-product of RNG production is a high-quality fertilizer, rich in nutrients. This is an environmentally friendly alternative to chemical fertilizers. Farmers can apply this to their crops to replenish essential nutrients in the soil, promoting healthy plant growth and maximizing crop yields.
ECONOMIC BENEFITS	The economic benefits RNG production includes, revenue generation, job creation, energy independence, waste management cost reduction, economic development in rural areas and enhanced environmental compliance.

TSXV: EVGN

**EVERGEN** 

# **PEER COMPARABLES**

### Analyst Consensus 2024 EBITDA: \$5 million

Company	Ticker	Currency	Price	e Market	Enterprise	EBITDA (\$m)		Current EV / EBITDA (x)		YoY Growth (%)	
			(\$/sh)	Cap (\$m)	Value (\$m)	2024	2025	2024	2025	2024	2025
RNG Peers											
Aemetis	AMTX	US\$	4.01	178	595	11	80	54.1	7.4	150%	630%
Anaergia <sup>1</sup>	ANRG	C\$	0.30	19	177	6	5	nmf	nmf	nmf	nmf
Clean Energy Fuels	CLNE	US\$	2.48	554	669	72	117	9.4	5.7	42%	64%
Green Impact Partners	GI₽	C\$	2.80	60	112	5	11	23.0	10.1	(1,181%)	128%
Montauk Renew ables	MNTK	US\$	4.68	673	669	77	86	8.7	7.8	61%	13%
Opal Fuels	OPAL	US\$	4.88	882	1,145	95	169	12.1	6.8	77%	78%
Average								21.5	7.6	(170%)	183%
IPPs											
Algonquin	AQN	US\$	6.53	4,511	15,150	1,272	979	11.9	15.5	3%	23%
Brookfield Renew able Partners	BEP.UN	C\$	37.35	24,834	34,489	2,249	2,315	15.3	14.9	11%	3%
Boralex	BLX	C\$	29.81	3,065	6,681	712	763	9.4	8.8	10%	7%
Innergex	INE	C\$	8.58	1,746	8,170	754	843	10.8	9.7	4%	12%
Northland Pow er	NPI	C\$	21.84	5,568	11,807	1,268	1,281	9.3	9.2	5%	1%
TransAlta	ТА	C\$	9.63	2,961	7,805	1,244	1,152	6.3	6.8	28%	7%
Average								10.5	10.8	10%	9%
EverGen Infrastructure <sup>2</sup>	EVGN	C\$	2.05	29	48	5	9	9.0	5.2	468%	72%

Source: Desjardins Capital Markets, FactSet, as at May 13, 2024; analyst research

#### Footnotes

1. As of May 13, 2024, Anaergia Inc. is subject to a failure-to-file cease-trade order issued by the Ontario Securities Commission. The company announced additional delay in the filing of its annual information form for the year ended December 31, 2023 on April 23, 2024

2. EverGen data per public disclosure and EverGen EBITDA forecasts for 2024-2025 per consensus analyst estimates; peer data per Desjardins analyst research



**EVERGEN** 

## DISCLAIMER

This presentation includes market, industry and economic data which was obtained from various publicly available sources and other sources believed by the Company to be true. Although the Company believes it to be reliable, neither the Company nor the Underwriters have independently verified any of the data from third party sources referred to in this presentation or analyzed or verified the underlying reports relied upon or referred to by such sources, or ascertained the underlying economic and other assumptions relied upon by such sources. The Company believes that its market, industry and economic data are accurate and that its estimates and assumptions are reasonable, but there can be no assurance as to the accuracy or completeness thereof. The accuracy and completeness of the market, industry and economic data used throughout this presentation are not guaranteed and the Company and the Underwriters do not make any representation as to the accuracy or completeness of such information.

In this presentation, all amounts are in Canadian dollars, unless otherwise indicated. Unless otherwise indicated or the context otherwise requires, all references in this presentation to "EverGen", the "Company," "we," "our," "our," "us" or similar terms refer to EverGen Infrastructure Corp., together with its wholly-owned subsidiaries. Any graphs, tables or other information in this presentation demonstrating the historical performance of EverGen or of any other entity contained in this presentation are intended only to illustrate past performance and are not necessarily indicative of future performance of EverGen or such other entities.

An investment in our common shares is subject to a number of risks that should be considered by a prospective purchaser. Prospective purchasers should carefully consider the risk factors described under "Risk Factors" in the prospectus before purchasing common shares.

#### **Forward-Looking Information**

This presentation contains "forward-looking information" within the meaning of applicable Canadian securities laws. Forward-looking information may relate to the Company's future business, financial outlook and anticipated events or results and may include information regarding the Company's financial position, business operations, business strategy, growth strategies, acquisitions pipeline, addressable markets, budgets, operations, financial results, taxes, use of proceeds, dividend policy, the reorganization of our corporate structure and our plans and objectives. Particularly, information regarding our expectations of future results, performance, achievements, prospects or opportunities or the markets in which we operate is forward-looking information. In some cases forward-looking information can be identified by words or phrases such as "may", "will", "expect", "intend", "plan", "believe", "occur", "predict", or "likely", or the negative of these terms, or other similar expressions, such as "an opportunity exists", "strategy", "pipeline", "outlook", "medium term", "here to stay" or "projection", which are intended to identify forward-looking statements.

Forward-looking information is necessarily based on a number of opinions, estimates and assumptions that the Company considered appropriate and reasonable as of the date such statements are made, and is subject to known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information. These risks and uncertainties include, but are not limited to, those described under "Risk Factors" in the preliminary prospectus. Although the Company has attempted to identify important risk factors that could cause actual results to differ materially from those expressed in such forward-looking information. There can be no assurance that such information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such information. Accordingly, prospective investors should not place undue reliance on forward-looking information contained in is otherwise stated to be made) and is subject to change after such date. However, the Company disclaims any intention or obligation or undertaking to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required under applicable Canadian securities laws.

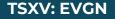
All of the forward-looking information contained in this presentation is expressly qualified by the foregoing cautionary statements. Prospective investors should read this entire presentation and, when available, the prospectus of EverGen and consult their own professional advisors to ascertain and assess the income tax, legal, risk factors and other aspects of an investment in our common shares.

#### **Non-IFRS Financial Measures**

This presentation makes reference to certain non-IFRS financial measures such as "working capital", "EBITDA", "Adjusted EBITDA" and "operating profit". The Company believes that these measures, together with measures determined in accordance with IFRS, provide investors with an improved ability to evaluate the underlying performance of the Company. Non-IFRS measures do not have any standardized meaning prescribed under IFRS, and therefore they may not be comparable to similar measures employed by other companies. Rather, these measures are provided as additional information to complement those IFRS measures by providing further understanding of the Company's results of operations from management's perspective. Accordingly, these measures should not be considered in isolation or as a substitute for measures of performance or in accordance with IFRS.

Certain totals, subtotals and percentages may not reconcile due to rounding.





### FOR MORE INFO

**Mischa Zajtmann** CEO & Co-Founder Email: mischa@evergeninfra.com

**Jeremy So** Director of Corporate & Business Development Email: jeremy@evergeninfra.com



### **CORPORATE PRESENTATION** TSXV: EVGN OTCQX: EVGIF